

Working Capital Target Calculations

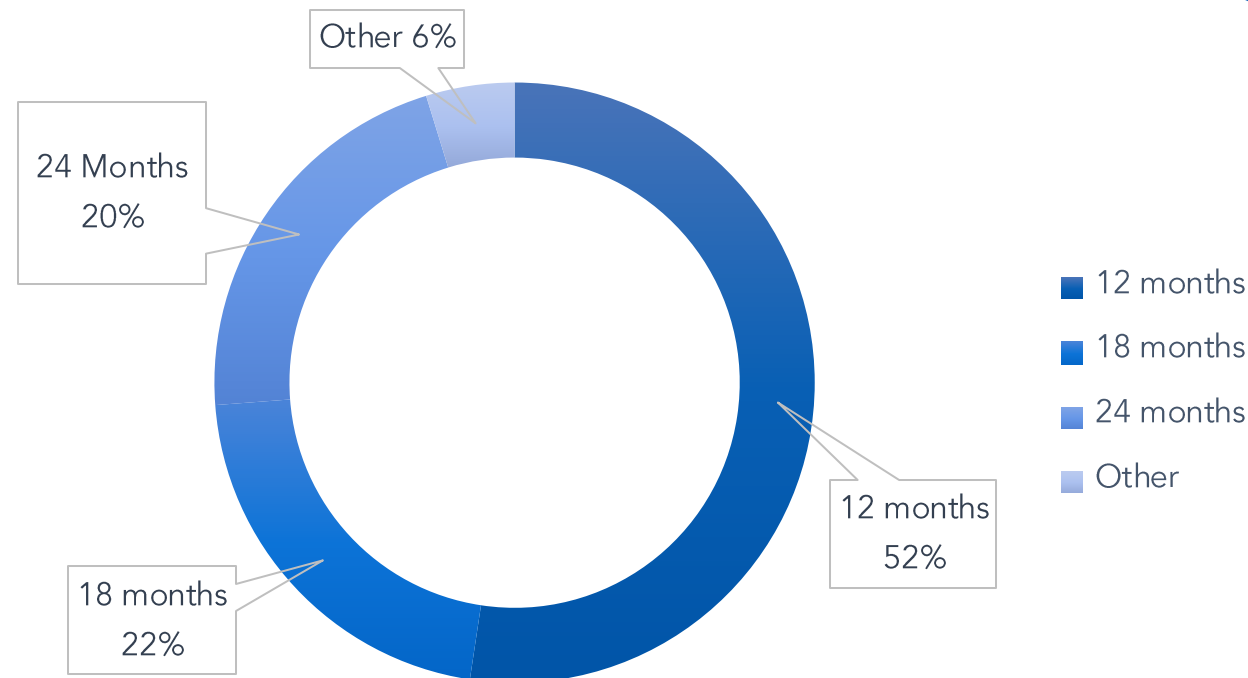
This Quarter's Survey

In this survey, we asked M&A professionals and C-Suite executives about the look back period they most recently used when determining working capital targets.

Information Regarding Our Surveys

Our surveys are conducted in-house by the team at Alderman & Company, utilizing collection methods including our proprietary database of more than 15,000 senior executives and professionals worldwide who are associated with mergers and acquisitions in the middle market of the aerospace and defense industry.

Look-back Period Utilized



Survey Results

- 52% use a 12 month look back period
- 22% use an 18 month look back period
- 20% use a 24 month look back period