

Q1 2024 M&A SURVEY RESULTS

Are target A&D companies reporting supply chain disruption as a reason for less-than-optimal profitability in the most recent reporting period?

This Quarter's Survey

In this survey we asked M&A professionals and executives if the A&D deals they were evaluating throughout the quarter were reporting supply chain disruption as a reason for less-than-optimal profitability. The survey was delivered to strategic buyers, financial buyers, and operators of middle-market A&D companies.

Information Regarding Our Surveys

Our surveys are conducted in-house by the team at Alderman & Company, utilizing collection methods including our proprietary database of more than 15,000 senior executives and professionals worldwide who are associated with mergers and acquisitions in the middle market of the aerospace and defense industry.

YES Supply Chain Issues

72%

Main Reasons (In Order)

1. Labor
2. Raw Materials
3. Manufacturing

NO Supply Chain Issues

28% No