

Seller Price Expectations

Seller Price Targets

We surveyed more than 100 owners of middle market aerospace and defense (“A&D”) companies regarding EBITDA multiples. Most told us they are not sellers in the current (Pandemic) environment, especially those in the commercial aviation supply chain. Across all sectors of A&D, the average price expectation was more than 8 times EBITDA.

Average Seller Target EBITDA Multiple

- 8.04x

Average Seller Price Target, as a multiple of EBITDA

8.04x