## **Q4 2020 M&A SURVEY**

# 2020 Multiples versus 2019

## Change in Multiples

We surveyed more than 30 buyers and sellers of middle market aerospace and defense companies regarding EBITDA multiples paid in 2020 and 2019. As expected, we found a meaningful drop in 2020. Most respondents told us they expect valuations, especially in the commercial aviation supply chain, to track (with a lag) the ebbs and flows of the Covid-19 pandemic.

### **Average Multiples**

- 2020: 6.8x
- 2019: 8.3x



Aerospace & Defense M&A Bankers Since 2001

### Not surprisingly, EBITDA multiples fell meaningfully in 2020

8.3x

2019

6.8x